

Telemarketing Consultants

£15,000 to £16,000 starting salary – progressing through to £18,000

OTE £40,000

Telemarketing Consultants are the foundation of our business and our success – their expertise and drive to succeed are what makes us the UK's leading specialist business-to-business telemarketing organisation, providing multilingual services across EMEA, America and Australasia. Our clients are some of the world's most prestigious names in IT and Telecommunications.

This is an excellent starting point in our organisation and with our ambitious growth plans and our commitment to developing and rewarding talent and skills, through our award winning training programmes, this role can lead to many other opportunities within quantum tm, as well as upward progression to Senior TMC or Team Leader, or through to our Sales Team.

Telemarketing consultants will also have the opportunity to earn significant bonus payments on exceeding the targets set and will have the opportunity to be part of various teams/committees working toward the growth of the organisation.

The role involves calling on behalf of leading technology companies and speaking to senior decision makers about their IT and business requirements. You build strong business relationships with your client throughout the campaigns you are working on and gain valuable insights into how business decisions are made in corporate environments.

A confident and articulate telephone manner is essential, as is the drive and determination to make outbound calls in a targeted environment.

To apply, please email julia.murray@quantumtm.com with your CV and a covering letter stating your suitability for the role and your current salary and benefits. Please also confirm that you have the right to work in the UK and where you heard about the role.

www.quantumtm.com