

Sales Manager

£31,750 to £43,250 depending on experience

OTE £100k

Car allowance plus other benefits

As a Sales Manager at quantum tm, you'll benefit from working for a business with growth plans as ambitious as your own. In addition to leading and managing the sales team you will develop systems, processes and structures to ensure the obtaining of sales. For anyone with a talent for managing and developing people this role will be highly rewarding - the emphasis is on coaching and mentoring and not on administration.

In order to achieve your own personal sales target you will be dedicated to exceeding targets and exploiting opportunities, you'll work with senior decision makers, initiating, developing and managing relationships with a host of blue-chip technology clients.

With a structured commission scheme, a commitment to developing ability and a company culture that encourages progression you'll be hard pushed to find a more rewarding working environment. To succeed, you'll need a strong track record in sales and account development along with experience in coaching and mentoring of staff which has led to an improvement in performance.

quantum tm is the UK's leading specialist business-to-business telemarketing organisation - our clients are some of the world's most prestigious names in IT and telecommunications. From our 200-seat multimedia and multilingual offices, we provide services across EMEA, America and Australasia.

To apply please email careers@quantumtm.com with your CV and a covering letter stating your suitability for the role and your current salary and benefits. Please also confirm that you have the right to work in the UK and where you heard about the role.

www.quantumtm.com